



DONALD S. ZECH
CDC Commercial, Inc.

EDUCATION:

1979 - 1982: University of San Diego School of Business Administration
Bachelor in Business Administration
Minor in European Studies
Graduated in 3½ years

BUSINESS EXPERIENCE:

1996 - Present: Commercial Real Estate, President
CDC Commercial, Inc., San Diego, California

1984 - 1996: Commercial Real Estate, Associate Vice President
John Burnham & Company, Escondido, California

1982 - 1984: Engineering Documentation Analyst/Supervisor Space Programs
General Dynamics, San Diego, California
Moved from Intern to Group Supervisor in 2 years

INVOLVEMENT:

1986 – Present: International Council of Shopping Centers (ICSC)

2006 – Present: University of San Diego (USD)
Burnham Moores Center
Commercial Real Estate Committee

2007 – Present: Interfaith Services
Board of Directors

HONORS:

1994: John Burnham & Company Century Club

1992: Salesperson of the Year, John Burnham & Company, Escondido

1987 - 1989: John Burnham & Company "Top 3"

1986: Rookie of the Year, John Burnham & Company

1983 - 1985: President of the Escondido Amateur Radio Society

1984: Outstanding Young American Award

TOTAL LEASE AND SALE CONSIDERATION 2008:	\$ 24,694,162
TOTAL LEASE AND SALE CONSIDERATION 2007:	\$ 39,485,996
TOTAL LEASE AND SALE CONSIDERATION 2006:	\$ 27,611,595
TOTAL LEASE AND SALE CONSIDERATION 2005:	\$ 28,922,874
TOTAL LEASE AND SALE CONSIDERATION 2004:	\$ 11,450,355
TOTAL LEASE AND SALE CONSIDERATION 2003:	\$ 19,863,025
TOTAL LEASE AND SALE CONSIDERATION 2002:	\$ 16,121,930
TOTAL LEASE AND SALE CONSIDERATION 2001:	\$ 7,800,000
TOTAL LEASE AND SALE CONSIDERATION 2000:	\$ 12,701,000
TOTAL LEASE AND SALE CONSIDERATION 1999:	\$ 20,037,051
TOTAL LEASE AND SALE CONSIDERATION 1998:	\$ 17,000,000
TOTAL LEASE AND SALE CONSIDERATION 1997:	\$ 14,800,000

Total Number of Deals in 2008	61
Total Square feet Leased in 2008	185,125 SF
Total Lease & Sale Consideration for 2008	\$24,694,162

Developer, Owner, Investor and Tenant references available upon request.

COMMERCIAL REAL ESTATE
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